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UNITED STATES BANKRUPTCY COURT

SOUTHERN DISTRICT OF NEW YORK

Case No. 12-12796-reg

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In the Matter of:

FLETCHER INTERNATIONAL, LTD.,

Debtor.

- - - - -x

United States Bankruptcy Court

One Bowling Green

New York, New York

October 15, 2014

10:19 AM

B E F O R E:

HON. ROBERT E. GERBER

U.S. BANKRUPTCY JUDGE

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Motion Filed by the Plan Administrators for Entry of an Order
Approving the Settlement Agreement Between Fletcher
International, Ltd. and Credit Suisse

Transcribed by: Michael Drake
eScribers, LLC
700 West 192nd Street, Suite #607
New York, NY 10040
(973)406-2250
operations@escribers.net

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A P P E A R A N C E S :

LUSKIN, STERN & EISLER LLP

Attorneys for Richard J. Davis, as Plan Administrator
Eleven Times Square
8th Avenue & 41st Street
New York, NY 10036

BY: MICHAEL LUSKIN, ESQ.

STEPHAN E. HORNUNG, ESQ.

ALSO PRESENT:

STEWART TURNER, Party Pro Se

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P R O C E E D I N G S

THE COURT: Okay. Fletcher International.

Mr. Fletcher, are you on the phone yet?

COURTCALL OPERATOR: Good morning, Your Honor. This
is the operator.

THE COURT: Yeah. You're from CourtCall?

COURTCALL OPERATOR: Yes, Your Honor.

THE COURT: And Mr. Fletcher had preregistered for the
call, but didn't actually call in?

COURTCALL OPERATOR: That's correct.

THE COURT: Okay. We're going to proceed. The record
should reflect it's now 10:20.

COURTCALL OPERATOR: Okay.

THE COURT: Thank you.

All right. I see Mr. Luskin and Mr. Davis.

MR. LUSKIN: No. You have Mr. Hornung here from my
office --

THE COURT: I'm sorry, Mr. Hornung. I meant you no
disrespect either.

MR. LUSKIN: -- with me, Your Honor, Michael Luskin.

THE COURT: Okay, Mr. Hornung.

MR. LUSKIN: And we're here for Mr. Davis as plan
administration and former trustee.

THE COURT: I understand.

All right. Mr. Hornung and Mr. Davis (sic), we have

1 what is obviously another settlement by the trustee that's been
2 objected to by you, Mr. Davis (sic). I read Mr. Fletcher's
3 written objection, which in part incorporates your objections,
4 Mr. Davis (sic). And --

5 MR. LUSKIN: Your Honor, if I might, just so the
6 record is clear, that's Mr. Turner.

7 THE COURT: Did I say Davis?

8 MR. LUSKIN: Yes, you did.

9 THE COURT: Twice.

10 MR. LUSKIN: You've been saying Davis. I apologize,
11 but --

12 THE COURT: No. I know Mr. Turner very well.

13 Mr. Turner, I apologize to you.

14 MR. TURNER: Thank you. No problem, Your Honor.

15 THE COURT: All right. I read your objection, too,
16 Mr. Turner.

17 I'll hear what each of you has to say, starting with
18 Mr. Hornung. I want both sides to address the standing issue,
19 given the fact that I have difficulty seeing how you would be a
20 party aggrieved on any appeal, Mr. Turner, but I also have
21 trouble seeing how you have any skin in the game on this
22 settlement either, given how subordinated you are.

23 But having read the papers, the estate is getting cash
24 that it badly needs with a modest discount. You're principal
25 concern seems to be the release that's given. But the trustee

1 has made a focused and thoughtful decision that pursuing any
2 litigation wouldn't be worth it, given the failure of there
3 being any better offer and reasonable differences of views as
4 to whether Credit Suisse could have done a better job. So both
5 sides focus on that.

6 Let me hear first from you, Hornung.

7 MR. LUSKIN: You're going to hear from me, Your Honor,
8 Mr. Luskin, Michael Luskin.

9 THE COURT: Wait. I am totally confused --

10 MR. LUSKIN: That's okay. It's --

11 THE COURT: -- because I thought that you were telling
12 me is that you were going to --

13 MR. LUSKIN: No.

14 THE COURT: -- that Mr. Hornung was going to argue it.

15 MR. LUSKIN: This one I'm going to do, Your Honor. So
16 it's Michael Luskin for the trustee and plan administrator.

17 THE COURT: Okay.

18 MR. LUSKIN: Very briefly, Your Honor, by way of
19 background, this is a 9019 motion to approve a long-awaited
20 final settlement with Credit Suisse. Credit Suisse is one of
21 Fletcher International, Ltd., FILB's, prime brokers.

22 The relationship is laid out in a series of contracts
23 that are before Your Honor. They're fairly standard agreements
24 that provide for Credit Suisse to be able to liquidate the
25 margin account in the event of a default. There was a default

1 pre-petition. Credit Suisse exercised its rights under the
2 agreement, sold off stock in ION, I-O-N, Corporation, paid down
3 the forty-million dollar obligation, retained over a million
4 dollars to secure or to provide adequate assurance of
5 compensation under the indemnity provisions and cost
6 reimbursement provisions of the customer contracts. That was
7 the subject of negotiation.

8 Before the trustee was brought in -- it was when
9 Mr. Davis was appointed -- we negotiated a cash collateral
10 order with Credit Suisse that resolved many issues, but not
11 all. And then more recently, we've completed an investigation
12 into whether or not it would be prudent to resolve all
13 outstanding claims arising out of the customer contracts with
14 Credit Suisse. And the conclusion is, yes, it is. The
15 settlement standard, of course, is the familiar reasonableness
16 test: is the settlement fair and equitable and in the best
17 interest of the estate?

18 The key factors here are the litigation risk, cost,
19 and time that Your Honor referred to, creditor support, and was
20 the negotiation conducted at arm's length and in good faith.
21 The facts, as I've said, are undisputed. The agreements are
22 standard customer agreements. The money that was retained was
23 retained under the cash collateral order approved by the Court
24 back in the fall of 2012.

25 When the agreement was terminated pre-petition, Credit

1 Suisse exercised its rights under the lien it had on the
2 securities in the account. It liquidated the shares after a
3 long series of extensions of allowing the debtor pre-petition
4 to try to work things out. That never happened.

5 And as I said, the parties negotiated a cash
6 collateral order. The settlement resolves all claims between
7 the parties relating to the cash customer accounts, the margin
8 account. It does not release -- the trustee is not releasing
9 claims against Credit Suisse arising out of its status as an
10 investor, either directly or through subsidiary, special-
11 purpose subsidiaries.

12 THE COURT: Pause please, Mr. Luskin.

13 MR. LUSKIN: Yes.

14 THE COURT: But it is providing a limited release with
15 respect to the disposition of the ION shares?

16 MR. LUSKIN: Correct. There were mutual releases.

17 THE COURT: Go ahead.

18 MR. LUSKIN: With respect to the ION shares and with
19 respect to the ISDA documents, I-S-D-A, the ISDA standard
20 customer documents, the margin account documents, all of the
21 disputes that were or could have been raised with respect to
22 that relationship, call it the prime broker relationship, have
23 been resolved and are being released. The claims that may
24 exist arising out of Credit Suisse's status as an investor in
25 FILB or its subsidiaries are not being dealt with on this.

1 Now, before agreeing to the settlement, we conducted
2 an investigation as to the circumstances of the termination and
3 the liquidation of the margin account. We interviewed Credit
4 Suisse. It's represented by the Milbank firm. We had several
5 meetings. We took deposition, at least one deposition of a
6 third party that was identified to us by Messrs. Fletcher and
7 Turner as potential buyer of the shares at a better price than
8 Credit Suisse. The undisputed record is that third party,
9 Delmar, never made an offer. And the terms of the offer that
10 it was discussing were not as good as the terms that Credit
11 Suisse got in the open market.

12 Fletcher and Turner's papers make reference to a deal
13 that was they think greatly favorable to FILB because it gave
14 FILB the option to buy back the shares at ninety percent or
15 some percentage of the price. We're talking about a company in
16 June of 2012 that had no money. The idea that the options
17 are --

18 THE COURT: If the option were exercised, how much
19 money would have been required?

20 MR. LUSKIN: Millions of dollars. Millions of
21 dollars. I don't have a --

22 THE COURT: Which FILB did not at the time have?

23 MR. LUSKIN: No, FILB not at the time have. At the
24 time, FILB was in the process of filing for bankruptcy because
25 it had been pushed to the wall by the Cayman and Bermuda

1 liquidators. The litigation spilled over from pre-petition to
2 post-petition. And I think Your Honor will recall, probably
3 not happily, with all the litigation that occurred that summer
4 of 2012 before we were appointed.

5 Completely unrealistic. And in any event, the third-
6 party offer, this Delmar offer, didn't exist. The deposition
7 testimony is clear as day. It's in the record. They never
8 made an offer.

9 The trustee's conclusions, which are laid out at
10 paragraph 16 of Mr. Davis's affidavit or declaration, are that
11 there was no better offer possible than what Credit Suisse was
12 able to obtain in the open market. The third-party bid that
13 was promoted by Fletcher and Turner was illusory. And this, as
14 I said, has been established through credible, unchallenged
15 deposition testimony. Credit Suisse undertook a reasonable
16 sales process and obtained a better price than FAM, Fletcher
17 Assessment Management, ever did. I mean, the irony here is
18 that Credit Suisse was able to get a modest premium over the
19 conversion price of the securities. And that's something that
20 Fletcher was never able to do in the past. I'll have a little
21 more to say about that.

22 And in any event, and frankly most important, given
23 the money involved here, litigation with Credit Suisse would
24 have been unbelievably expensive, time-consuming, complicated,
25 and risky. This is not a case like, say, the USCBI case where

1 Mr. Turner has been litigating up down, where FILB actually had
2 control over the assets. And the trustee then had control over
3 the asset.

4 We don't have control over the asset, and we didn't
5 have control over the asset. And neither did the debtor when
6 it filed. Credit Suisse had control over the asset, and Credit
7 Suisse has all of the rights under its contracts to liquidate
8 that asset. And it did so. And Credit Suisse is under no
9 obligation under --

10 THE COURT: And as this litigation went on, would the
11 remaining collateral -- I think we're now in the gross 200,000
12 dollar range --

13 MR. LUSKIN: That's correct.

14 THE COURT: -- get eaten up as part of this indemnity
15 if at least Credit Suisse were successful?

16 MR. LUSKIN: Your Honor, yes. When the case was
17 filed, the reserve -- when Young Conaway was negotiating with
18 Milbank over cash collateral, it was 1.6 million dollars. When
19 we took over, it was 210. I don't remember what the number
20 was.

21 THE COURT: So we're talking about fighting over a
22 constantly depleting asset?

23 MR. LUSKIN: There is no question whatsoever that the
24 200,000, the 100-whatever it is that's currently there, will be
25 gone. There is no question that to litigate against Credit

1 Suisse on a set of documents that doesn't seem to have any
2 cracks or crevices in it would cause hundreds of thousands of
3 dollars that we don't have. And the outcome on the merits, we
4 have no chance of winning this case.

5 They had the right to liquidate. Then they're a
6 secured creditor in possession of collateral. There's no way
7 they could grant -- well, this all had occurred pre-petition.
8 If it had occurred post-petition, we couldn't have granted
9 adequate protection to secure the bank. They would have been
10 allowed to liquidate. Then the law has been clear in New York
11 for generations that secured lenders don't have to take market
12 risk.

13 They can go out and liquidate. They're not obligated
14 to get the absolute highest and best price after a lengthy
15 marketing period. They're entitled, especially in a case like
16 this, where we're talking about a security that's traded, to
17 list the security, to go to the usual brokers, which they did,
18 and sell it, which is what they did. There's no claim, which
19 really renders the entire issue of the valuation of the shares
20 moot. It's been tested in the market. We got what we got for
21 it. That is, Credit Suisse got what it got for it, something
22 worth forty million dollars or around forty million dollars. I
23 paid off the loan and in doing so, as I said, was able to get a
24 premium.

25 Now, there are a million different ways to value these

1 things. There are a million different motivations for selling
2 and taking a particular price. And the papers that Mr. Turner
3 has once again filed, he's got his own theories about value and
4 he points to a bunch of other third-party valuations, none of
5 which is admissible for reasons we've already been through at
6 length in the UCBI case. None of that's relevant here, none of
7 it.

8 Credit Suisse sold this on the open argument and got a
9 fair price. There is absolutely not a shred of evidence to
10 indicate that they did anything improper or other than ordinary
11 and customary. That's what we found. And that's where we are.

12 I would also point out that once again, the creditor
13 body, ninety-nine-point-something percent, supports this.
14 You've seen the objections, including -- I suppose you saw what
15 Mr. Turner filed yesterday in his sur-reply. A document, I
16 believe, is unknown, in the Rules, without permission from the
17 Court. But putting that aside, you wanted to hear about
18 standing. And frankly, you're correct. They have no skin in
19 the game. Whatever claims they have in Mr. Turner's papers --

20 THE COURT: Well, we're talking about standing at two
21 levels.

22 MR. LUSKIN: Yes, we are.

23 THE COURT: Appellate standing requires you to be a
24 party aggrieved and to be to be affected by the order. And
25 given the subordination, that would at least seemingly destroy

1 appellate standings, but that's an appellate court issue. The
2 fundamental standing issue here is that having a claim, albeit
3 a subordinated one, Mr. Turner is technically a creditor.

4 And this will be something I'm going to want to hear
5 from you, Mr. Turner.

6 But turning down this cash in hand in favor of an
7 alternate deal, assuming one existed, in essence, you want to
8 gamble with all the other senior creditors' money. And you can
9 regard that as a standing issue, or you can regard that as an
10 issue that affects the exercise of my discretion on approving
11 something that's in the discretion of the Court.

12 But I wonder, and this will be your turn to address
13 Mr. Turner, whether that helps me understand why every other
14 creditor in the case, all of whom are senior to you, likes this
15 deal and you don't like it, because you want to shoot the moon
16 with their money.

17 MR. LUSKIN: Well, Your Honor, on both levels, the
18 appellate level, there isn't really much to talk about. He's
19 not a party, agreed, because the chance of recovering anything
20 are zero for him. He's been deeply subordinated. That's law
21 of the case. It's been adjudicated. It can't be readjudicated
22 here or anywhere else. That's done. And that goes for both of
23 them, Fletcher and Turner.

24 On the larger standing issue, the Constitutional
25 issue, or as Your Honor just phrased it, the exercise of

1 discretion, I think that the facts that have been established
2 in this case warrant -- call out for the Court to say,
3 Mr. Turner, Mr. Fletcher, you have no basis to appeal to the
4 equitable discretion of this Court. There is no reason I
5 should be exercising my discretion in your favor. And that's
6 because of, in equitable terms, their unclean hands. They are
7 adjudicated fraudsters. They committed intentional fraud.
8 They did it pre-petition. They did it post-petition. They
9 continue to act in ways that put them in the crosshairs of
10 contempt motions, which they back down from only after made or
11 threatened.

12 The latest round, the theft of 100,000 dollars or
13 75,000 dollars from Soundview is really the icing on the cake.
14 And there we have -- you have an August 8th order that was
15 clear as day. You have a September 3rd order that's clear as
16 day. You have a September 23rd order that's clear as day.

17 Judge Pauley has now ruled -- well, let's see. At the
18 first hearing, he threatened Mr. Fletcher with contempt,
19 telling him that -- revoking his right to participate by phone,
20 telling him the game is up, and telling him that he had to
21 appear in person and to bring his toothbrush with him because
22 he wasn't going home. Everyone in the courtroom knew exactly
23 what that meant. And to his credit, Mr. Fletcher actually
24 backed down and dropped his claim to the bond and the appeal.

25 Mr. Turner didn't.

1 Then at the last hearing, after warning Mr. Turner
2 that he was on thin ice, and if he fell through, he would fall
3 to the bottom, Judge Pauley directed that the bond be returned
4 and found on the record after -- it took Judge Pauley four
5 questions, four cross-examination questions of Mr. Turner, to
6 get him to admit -- I'm ninety-nine percent sure I think he
7 said to get him to admit that the money that he used for the
8 bond was stolen money. It belonged to Soundview. And on that
9 basis, Judge Pauley ruled. But, you know what, both Fletcher
10 and Turner also took 5,000 dollars and put it in their own
11 pocket from Soundview. Now, that's the subject of a pending
12 contempt motion.

13 But, Your Honor, the law's been settled since the
14 middle of the last century in the Supreme Court United Mine
15 Worker case that if you don't like an injunction, if you don't
16 like a court order, you don't get to ignore it. You have to
17 comply with it, an appeal or get a stay. And they haven't done
18 it. He hasn't returned -- Mr. Turner hasn't returned the 5,000
19 dollars. Mr. Fletcher hasn't returned the 5,000 dollars.
20 They've taken no steps whatsoever to comply with the orders by
21 making the disclosures they're supposed to make.

22 It seems to me that both of them are about to walk
23 into a truck, if you'll apologize my analogizing the Court to a
24 truck here, or a moving train. They're going to be faced with
25 orders that are designed to coerce them to compel (sic) with

1 Your Honor's orders. They're going to face daily fines until
2 they return them money. And if they don't pay those fines or
3 return the money, they're going to go to jail. That's what
4 they face. This is not someone who comes to court with clean
5 hands. And on that basis, there is no reason for Your Honor to
6 exercise any kind of discretion in Mr. Turner or Mr. Fletcher's
7 favor.

8 Now, that's on standing. And of course, that's a
9 whole alternative ground for granting our motion. This is a
10 pretty plain vanilla 9019 motion. We think that it's certainly
11 safer and probably easier for the Court, if I can respectfully
12 suggest, to grant the motion on traditional ground that were
13 within a --

14 THE COURT: Conditional grounds being TMT Trailer
15 Ferry --

16 MR. LUSKIN: Yes, exactly.

17 THE COURT: -- and the Second Circuit decisions and
18 the like?

19 MR. LUSKIN: Yes, yes. Iridium and all of them. I
20 mean, it's -- I don't even know that we briefed it. Since it's
21 such a familiar standard, I think we had a few cites in there.
22 But the bottom line on that is that once again, all that's
23 going on here is Mr. Turner doesn't like the result. He thinks
24 that the trustee has sold out cheap. That's what he thinks.
25 And again, I don't want to belabor the point, but the trustee

1 is accorded great, great discretion to exercise his business
2 judgment and decide which claims to bring and which assets to
3 sell and how to sell them. And in this case, remember, we
4 didn't sell an asset. What we're investigating is what Credit
5 Suisse did. And Credit Suisse did exactly what any other bank,
6 any other secured lender, any other mortgagee of piece of real
7 property does when it forecloses on a piece of collateral.

8 THE COURT: Pause. The business judgment that's
9 before me is the trustee's decision to take the cash that the
10 estate is entitled to before it gets depleted and to release a
11 claim that Mr. Turner thinks is worth a lot and which the
12 trustee thinks it's worth little or nothing?

13 MR. LUSKIN: Absolutely correct.

14 THE COURT: Okay.

15 MR. LUSKIN: Thank you, Your Honor.

16 THE COURT: Thank you.

17 Mr. Turner, your perspective, please.

18 MR. TURNER: Thank you, Your Honor. For the record,
19 Stewart Turner appearing pro se.

20 I will speak in much less time than Mr. Luskin. I
21 prepared remarks for just a few minutes, but I do want to
22 respond to several things, realizing that the subject of
23 today's hearing is Credit Suisse and not Soundview.

24 Once upon a time, I was a director of Soundview, with
25 Soundview Entities, but I resigned from those roles in June of

1 2012. Mr. Fletcher and Mr. Ladner, the directors, upon my
2 request, paid the bond, and without a specific request, paid
3 the 5,000 dollars. But I don't want to focus on this here.

4 The big issue here, Your Honor, is that in June of
5 2012, before I, as a director of Fletcher International, Ltd.
6 which I became in 2012, considered what Mr. Luskin said, when I
7 was considering it, I did not consider bankruptcy at the time
8 of Credit Suisse selling this asset from under Fletcher
9 International, Ltd.'s control.

10 This asset was a great asset.

11 Did I miss something?

12 THE COURT: By "this asset" being one of the great
13 assets, are you talking about the ION shares or the right to
14 litigate against Credit Suisse?

15 MR. TURNER: Both. Both. The ION shares, Your Honor,
16 in addition to converting into a little over six million shares
17 of common stock, paid a dividend of at least 337,500 dollars
18 per quarter in perpetuity. Yes, there was a loan against it.
19 Mr. Luskin is correct there. And the margin contract was a
20 standard margin contract.

21 The reason that the Fletcher trustee should be
22 fighting this settlement further with Credit Suisse is that,
23 while Credit Suisse had the right to sell the asset, it does
24 not have a right to sell it at a terrible value. There was no
25 risk in the position.

1 In addition to the convertible shares that were
2 convertible into six million at the time and plus paying the
3 337,000 quarterly dividend forever, there was a hedge against
4 it. There was a short-swap against it, also of the same exact
5 number of shares, which I believe was 6,065,098 shares, which
6 meant that if the stock went up a buck, the value of -- the
7 conversion value of the preferred would go up by six million
8 dollars. But there would be a loss on the swap of six million
9 dollars, thus no net change. And if the price of ION common
10 stock went down by a dollar, while there would be a six million
11 dollar loss on the conversion value of the shares, there would
12 be an equivalent profit on the other side.

13 Thus, there was no imminent risk. There was no
14 mortgage foreclosure situation. That had to be done
15 immediately once they decided to sell this; they should have
16 looked out for the value of FILB. The trustee should be
17 looking out for the value of FILB.

18 The premium which is a present value of the 337,000
19 dollars forever, this preferred stock was a perpetuity. And it
20 was not callable. This would have come in 337,000 dollars a
21 quarter, 1,375,000 dollars a year forever as long as ION
22 existed. And in the case of if it were acquired by another
23 company, that other company would have to undertake that
24 obligation.

25 Now, I understand from last time in United, that you

1 thought my analysis was good, but you couldn't take me as a
2 Rule 702 witness. Duff & Phelps, the largest valuation firm
3 out there -- I think they call themselves the premier valuation
4 firm, and I agree that they are the gold standard -- valued
5 this previously as -- the preferred as having a premium to the
6 conversion amount of twenty-nine million dollars. It's my
7 understanding that Duff & Phelps is not on Mr. Luskin's bad guy
8 list.

9 THE COURT: Pause please, Mr. Turner. Mr. Luskin and
10 Mr. Davis have contended that never in FILB's history did it
11 ever get anything more than the conversion price. Is that a
12 disputed fact?

13 MR. TURNER: That is factually correct, but let me
14 explain the situation that has occurred, Your Honor. FILB, as
15 Mr. Davis and Mr. Luskin have always claimed, was cash
16 constrained. I disagree with their comments that it was
17 insolvent, but it certainly did not have a lot of cash. And
18 Your Honor, if you have two dollars in your pocket and you want
19 to get an ice cream and a soda, you can't get both, at least I
20 don't think you can. And sometimes you might have to give
21 up -- you might have to sell the soda or part of a can of soda
22 to get cash to get the ice cream. And that was done,
23 specifically in the case of United.

24 The original ION Preferred was for a total of seventy
25 million dollars. Fletcher converted forty-three million

1 dollars of that to raise cash in order to buy the United asset.
2 It was a decision that was made, what would be the best value.
3 And in the month that it was done, Fletcher made money. It was
4 a choice of giving up some of the ION to get the United, which
5 was perceived to be better value, certainly at least at that
6 time.

7 So there is also in the trustee's report a comment
8 that the trustee made in regards to Quantal's Terry Marsh
9 where, "This answer is disingenuous and is not credible because
10 the existence of any hedge would not affect how one would mark
11 a long position as the hedge itself would be separately marked
12 and was so marked." I'm pointing this out, that just because
13 FILB didn't have the cash to keep both the ice cream and the
14 soda to buy the UCBI and keep the entire ION position doesn't
15 mean the value is there. Fletcher made a decision to sacrifice
16 some value here to get that value plus more value in the United
17 position. In a perfect world, Fletcher would have kept both.
18 But Fletcher didn't have the cash to do both.

19 The Credit Suisse is a company with a forty-two
20 billion dollar market cap. The hedge fund family that they
21 sold the asset to, the shell funds, have assets of over twenty
22 billion dollars is my understanding. They were not as cash-
23 constrained as Fletcher. The real question is, what is the
24 value of the asset? What is getting 337,000 dollars a quarter
25 for the rest of perpetuity worth? Now, of course, we won't be

1 here on perpetuity. But is it better than --

2 THE COURT: Well, pause.

3 MR. TURNER: -- 702,000 dollars?

4 THE COURT: Please, please, Mr. Turner. Forgive me.

5 If you want to debate with the trustee the real value
6 of the asset, and the asset is defined as the value of the ION
7 shares that were liquidated by Credit Suisse, you are either
8 close to or over the line that Mr. Luskin talked about and, in
9 substance, testifying as an expert and with the failure to
10 comply with the rules that the federal courts require for the
11 testimony of experts.

12 If you redefine the question as is it within the realm
13 of business judgment to take the money that's left at Credit
14 Suisse before it's depleted and to give up the right to sue
15 Credit Suisse for perceived or alleged deficiencies and not
16 getting more for the collateral, then the issue isn't a
17 valuation decision as such. It's is that a reasonable business
18 judgment or not.

19 I want to ask you whether you quarrel with the way
20 that I just sliced and diced the issues. And if you don't
21 quarrel with it, could you comment on what I think is the more
22 fundamental issue, which is the second one I articulated, and
23 tell me why you think the trustee is being unreasonable in that
24 regard?

25 MR. TURNER: Okay. I don't quarrel with the way Your

1 Honor has phrased the question. Sorry if I went off on the
2 incorrect tangent.

3 When the trustee became involved with Fletcher
4 International, Ltd., shortly thereafter, the account had
5 roughly 600,000 dollars of cash in it under the cash collateral
6 order Mr. Luskin referred to before. And it had the right to
7 sue Credit Suisse for value that Duff & Phelps thinks is worth
8 twenty-nine million dollars. 600,000 in cash, 29 million
9 dollars in loss.

10 Here we are roughly two years later. And how much is
11 the trustee seeking for the value of the lawsuit? The answer
12 is zero. How much of the 600,000 dollars is coming back? Just
13 160-. Under DeRosa v. Chase Manhattan Mortgage, and that was
14 relating to a foreclosure where there was risk in the market I
15 believe, the ruling was that the court has to accept the
16 findings unless the finding of the settlement value of so
17 little shocks the court's conscience.

18 Here, instead of getting back 600,000-plus some
19 portion of 29 million dollars, we were told that 160,000
20 dollars is a wonderful, wonderful settlement where I may not be
21 able to articulate the value of the preferred stream of
22 dividends, but Your Honor could make your own educated guess as
23 to what 337,000 a quarter for forever is. And see, if -- the
24 702,000-dollar price was something that the trustee should not
25 be suing over. And --

1 THE COURT: Forgive me, Mr. Turner. How could the
2 estate assuming the continuing receipt of 337,000 bucks a
3 quarter if Credit Suisse had the ability under its agreements
4 to liquidate its collateral?

5 MR. TURNER: It has the right to liquidate collateral,
6 but not to do so at an unfair price.

7 THE COURT: All right. Go on, please.

8 MR. TURNER: And with that in mind, Your Honor, I
9 would hope you find against the settlement amount because
10 getting 160,000 dollars of FILB's own 600,000 dollars back is
11 bad enough. But getting zero value from Credit Suisse from an
12 asset that was sold out of FILB -- from under FILB's control
13 just seems wrong.

14 To address the standing issue, I am still the holder
15 of an administrative claim of 10,000 dollars plus the
16 subordinated claim. I'm also being sued in civil court, most
17 of which is related to the fact that Fletcher inflated values
18 and collected fees on that and that I aided and abetted. I
19 believe that the valuations were correct, certainly much more
20 correct than the conversion valuations that Mr. Luskin and Mr.
21 Davis would have you believe.

22 Just because Fletcher was cash constrained and had to
23 do some things it didn't want to do with the purpose of getting
24 a greater sum of value doesn't mean that the asset wasn't worth
25 what Fletcher, what Duff & Phelps, what other bad guys

1 according to Mr. Luskin thinks, but not Duff & Phelps. And the
2 trustee not seeking to get better than what is offered here,
3 the 160,000 of its own 600,000 in cash and zero value for the
4 29 million dollars of that perpetual stream of dividends seems
5 too low, Your Honor, especially in light of the fact that a
6 year and a half after this was sold, ION itself paid a five
7 million dollar premium to the holder of the asset to have him
8 convert the shares after paying two millions dollars in
9 dividends.

10 If, Your Honor, Mr. Davis, and Mr. Luskin don't think
11 twenty-nine million dollars is possible, five million dollars
12 could have been easily possible and expected. And there was no
13 rush for Credit Suisse to sell it for just two quarters' worth
14 of dividends when there was a lifetime of dividends following.
15 Thank you.

16 THE COURT: Thank you.

17 Mr. Luskin, I'll take --

18 MR. LUSKIN: Very briefly.

19 THE COURT: Reply. Please keep it brief.

20 MR. LUSKIN: Yeah. Very briefly.

21 Just on this valuation and the risks, I think Your
22 Honor adverted to it. Dividends in perpetuity, forever and
23 ever? That turns on the underlying strength of the company.
24 You have a dividend stream that may or may not exist. People
25 have to opine about whether that's going to happen. And

1 there's nothing in the record on that.

2 The dividend stream has to be discounted to present
3 value using some interest rate. Your Honor is well familiar
4 with that.

5 The Duff & Phelps report, which is not in evidence and
6 cannot be introduced in evidence, was based on a twenty-five-
7 year stream of dividends and use the discount rate of thirty-
8 year Treasuries. And we don't think that's an appropriate way
9 to analyze things. And I'm just pointing out -- not to debate
10 who's right, who's wrong, but I'm pointing out that if you want
11 to raise these issues, you do it in a way so I can cross-
12 examine Duff & Phelps up there on the stand and point out how
13 bad their work is.

14 Not an issue today, but just one example of why we
15 follow procedures, and Mr. Turner hasn't. He makes the point
16 that we shouldn't -- the Court shouldn't make anything of the
17 fact that on -- let's see, on six occasions, when FILB
18 monetized either the ION stock or the Helix stock, similar kind
19 of security, it never received more than conversion value.
20 Credit Suisse was the only sale that we're aware of where they
21 actually received a premium. And they have excuses. You heard
22 one today. Oh, FILB decided, Fletcher and Turner decided that
23 it was more advantageous to invest in UCBI than to keep ION in
24 the portfolio.

25 Well, Credit Suisse's documents give it the right to

1 make its determination that it's more advantageous to it to
2 take the money, get what it can in the open market, pay down
3 the loan, and reinvest the proceeds as it does in its other
4 activities. It's not obligated to go out there and hold on to
5 this because it's not in a hurry or because it has twenty
6 billion dollars of other money. It had a contract. It was
7 entitled to liquidate. It liquidated. And again, Mr. Turner
8 just overlooks the fact that this was not an asset that FILB
9 had control over. Credit Suisse had control over it because
10 FILB was in default.

11 THE COURT: Anything else?

12 MR. LUSKIN: That's it.

13 THE COURT: All right.

14 MR. LUSKIN: Thank you.

15 MR. TURNER: Your Honor, just two quick comments in
16 regard to what Mr. Luskin said.

17 THE COURT: Real quick, Mr. Turner.

18 MR. TURNER: Real quick.

19 Your Honor, maybe I didn't do it correctly. I
20 included the Duff & Phelps report in my response.

21 THE COURT: But I think Mr. Luskin's point is we have
22 a hearsay ruling in federal courts.

23 MR. TURNER: They're not here. If I could request an
24 evidentiary hearing so that Duff & Phelps could be questioned
25 because Mr. Luskin also described the report incorrectly. The

1 rate was not discounted at the thirty-year Treasury rate. It
2 was discounted -- I don't have it in front of me now -- I think
3 at a BB or a BBB rating. And Duff & Phelps found that it was
4 in line with the BB or BBB rating. And that seemed reasonable
5 to them. Thank you.

6 THE COURT: All right. Everybody sit in place for a
7 second.

8 In this contested matter in the Chapter 11 case of
9 reorganized debtor Fletcher International, Ltd. of Bermuda, the
10 trustee is asking me to approve a settlement or proposed
11 settlement with Credit Suisse Securities, USA, which people
12 have colloquially referred to as Credit Suisse. But more
13 technically it's a Credit Suisse affiliate.

14 The substance of the deal stripped to its simplest
15 terms is straightforward. The trustee proposes to get most of
16 the cash that's being left with the Credit Suisse as collateral
17 on earlier margin arrangements before it all is dissipated and
18 to give up the prospects of a lawsuit against Credit Suisse to
19 get more than that.

20 In the exercise of my discretion, I'm approving the
21 settlement. And the following are my findings of fact,
22 conclusions of law, and bases for the exercise of my discretion
23 in connection with that determination.

24 As facts, I find that under a pre-petition agreement,
25 Credit Suisse originally held securities of a company called

1 ION, which it held its collateral to satisfy margin
2 obligations. Those securities could be and ultimately were
3 converted to cash to meet the obligations.

4 More specifically, the ION shares were pledged to
5 Credit Suisse's collateral for FILB's margin account. Credit
6 Suisse sought to terminate the brokerage account upon defaults
7 by FILB. Credit Suisse argued that it was entitled to retain
8 the cash, which after cash collateral arrangements had been
9 resolved, was once 600,000 bucks, but which has now been
10 reduced to 205,000. And the contention made by the only
11 objectors, which are Mr. Fletcher and Mr. Turner, that when
12 Credit Suisse liquidated the collateral, it did it for too
13 little money, contending that there was another bidder willing
14 to offer a better price.

15 The evidence before me established by affidavit is
16 that the trustee considered those contentions, but found them
17 to be baseless. What that meant was that the trustee, while he
18 technically had the right to bring a lawsuit, concluded that
19 the chances of bringing that lawsuit for more than the
20 settlement were insufficiently great and that while this went
21 on, it would dissipate the amount that the trustee could still
22 get. So that not only would that amount go up in smoke, but
23 there wouldn't be the pot of gold at the end.

24 Now, what I'm doing is I'm taking a very complex
25 transaction, and I'm turning them into plain English. Okay.

1 And that's the reality of this situation. The evidence shows
2 that the ultimate purchaser, Delmar, ultimately chose not to
3 submit an offer and that, indeed, the only bid even being
4 considered by Delmar was for less money than the bid that
5 Credit Suisse ultimately got.

6 Again, looking at this in plain English, we know from
7 prior proceedings in this case that Mr. Turner and Fletcher are
8 subordinated in their claims by reason of my earlier rulings.
9 That means that they will recover on their claims only after
10 the other creditors, who are more senior, will get paid first.
11 So the dynamics of this situation is that Mr. Turner and Mr.
12 Fletcher and, of course, that's principally Mr. Turner because
13 he's the only one who's orally argued today, want to gamble
14 with the other creditor's money. They want to try to shoot the
15 moon by a lawsuit against Credit Suisse for amounts that will
16 not be paid to them unless that lawsuit is very successful.
17 And in the meantime, they want to give up money that would go
18 to the more senior creditors in the hope that litigation could
19 ultimately be successful.

20 We've already had a shrinkage from 600,000 down to
21 205,000 dollars. Credit Suisse has the right to
22 indemnification and to look to that remaining sum for its
23 expenses. And that's against the possibility that this lawsuit
24 could be successful when there is no evidence of a better bid.
25 It doesn't -- I don't need to rule on the outcome of that

1 litigation. I only need to determine whether or not the
2 trustee's conclusion was in reasonable exercise of business
3 judgment. But given that state of play, it comes as no
4 surprise to me that the trustee would make that determination.

5 Now, as conclusions of law and matters relevant to the
6 exercise of my discretion, the standards for approval of a
7 settlement in the Second Circuit and indeed in the whole United
8 States are governed by cases like the Supreme Court's decision
9 in TMT Trailer Ferry, 390 U.S. 414; Iridium, that's a decision
10 by the Second Circuit, 478 F.3d at 462, and a bunch of other
11 cases, the applicability of which is not contested in this
12 proceeding.

13 When you look at a settlement, like I am here, you
14 look at the likelihood of success of the litigation compared to
15 the present and future benefits of the settlement, the prospect
16 of protracted litigation, the nature and extent of the releases
17 to be obtained, and whether the settlement was the result of
18 arm's-length bargaining.

19 Well, that it was arm's-length bargaining can't
20 seriously be disputed. You have the trustee on the one side.
21 You have Credit Suisse on the other represented by the Milbank
22 firm. This was obviously not a sweetheart deal.

23 When you look at the likelihood of success, you have
24 to look at the likelihood of success in its absolute terms, and
25 you also have to look at the settlement dynamics. The

1 likelihood of success in absolute terms is that this is an
2 outstanding settlement unless the trustee gave away the store
3 by not pursuing a lawsuit against Credit Suisse.

4 Well, for reasons I've just said, I hardly can
5 conclude that the trustee was giving away the store. I guess
6 every lawsuit has the potential of being won. But under the
7 facts here, this would have been a real longshot.

8 Contrasted to that, the trustee took the bird in the
9 hand -- or I guess I should say the remaining bird in the hand
10 because the value of the amount to be recovered has been
11 decreasing -- and made what I consider to be reasonable
12 judgment, that he would take -- the majority of what was left
13 before it went down to zero. And the litigation against Credit
14 Suisse, if it were to be pursued, would be both time-consuming
15 and expensive. And what I mean, time-consuming, I mean it in
16 two senses: one, that it would be a drain on the estate, this
17 estate, and second, because Credit Suisse could use the
18 remaining amount to be recovered to finance its own war chest.
19 Time would be on the side of dissipation of that asset and not
20 in favor of the trustee.

21 So for all of those reasons, I find that this was a
22 reasonable exercise of business judgment and that the
23 settlement should be approved.

24 Now, vis-a-vis standing -- I say this by clarification
25 or for the avoidance of doubt because I think this is a

1 standard TMT/Iridium type of analysis.

2 I think it is likely, if not certain, that Mr. Turner
3 and Mr. Fletcher would not be parties aggrieved on this because
4 of the fact that they were previously subordinated. But that's
5 really an issue for the district court if and when they want to
6 take an appeal.

7 For the present purposes, I don't need to make
8 findings as to whether their misconduct in other areas should
9 be transposed over to this one because, as I said, I believe
10 this is a real plain vanilla TMT analysis. I do say, however,
11 that there is an issue of de facto standing that informs the
12 exercise of my discretion, which is that whenever a party wants
13 to gamble with somebody else's money, you take contentions of
14 that character with a grain of salt.

15 For this purpose, that's more than sufficient.

16 Mr. Luskin, you're going to settle an order in
17 accordance with this, stating that for the reasons set forth on
18 the record, the settlement's approved.

19 MR. LUSKIN: I will do it, Your Honor.

20 THE COURT: I have considered and rejected whether I
21 should stay this ruling. Any further requests for a stay must
22 be made to the district court if and when there's an appeal.

23 Is there anything that I failed to address, Mr.
24 Luskin?

25 MR. LUSKIN: No, Your Honor. I guess there's this

1 belated request for an evidentiary hearing which implicit in
2 your decision --

3 THE COURT: The request for evidentiary hearing is
4 denied because I can and do make these findings based on
5 undisputed facts.

6 MR. LUSKIN: Then we will submit an order to chambers
7 and circulate it to those who filed objections by e-mail.

8 THE COURT: All right.

9 MR. LUSKIN: Thank you, Your Honor.

10 THE COURT: Mr. Turner, is there anything of -- not by
11 way of reargument of course. Is there anything I failed to
12 address in the way of matters that are now before me?

13 MR. TURNER: No. No. Thank you, Your Honor.

14 THE COURT: All right. Then we're adjourned. Thank
15 you, gentlemen.

16 MR. LUSKIN: Thank you, Your Honor.

17 (Whereupon these proceedings were concluded at 11:15 AM)

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C E R T I F I C A T I O N

I, Michael Drake, certify that the foregoing transcript is a
true and accurate record of the proceedings.



MICHAEL DRAKE

AAERT Certified Electronic Transcriber CET-513

eScribers

700 West 192nd Street, Suite #607

New York, NY 10040

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